Body posture and orientation relaxed posture (without slouching)/confident nervousness: wringing hands, tapping fingers and toes, shifting postures **Facial expressions** eye contact **Tone of voice** warm/friendly or approachable confident condescending respectful nervous **Questioning** • patterns of speech, "Ums," "ers," "uhs," pauses and hesitations • choice of words Clear and simple Too technical/sophisticated In appropriate use of	

Questions – form of Open-ended Leading Compound Confusing Vague/ambiguous Misstates the evidence. Lack of foundation Calls for speculation Argumentative Irrelevant Calls for legal conclusion Hearsay Inaccurately paraphrases the testimony **Question - Effective** Gets answers Follows up with question on something just said **Knowledge of case** Prepared Not prepared **Miscellaneous**	